

**18 February 2010**

**NEWS UPDATE**

## First RedFlow Export Shipment

RedFlow is pleased to announce that its first export products were shipped today from its Brisbane factory.

The shipment, comprising a RedFlow stand-alone power system (SAPS) was destined for Powerco Limited, the second largest electricity distribution company in New Zealand. In common with many utilities in Australia, Powerco has a number of rural customer sites which can be more viably supported with SAPS systems.

The RedFlow SAPS system shipped to PowerCo comprised a Power+BOS lead-acid energy storage system integrated with a genset, and packaged with RedFlow-developed electronics, communications and control equipment.

RedFlow CEO Chris Winter said "We are delighted to count Powerco as our foundation customer in New Zealand and look forward to a long term relationship. As we complete the current Phase Two expansion of our Brisbane factory and have more production available, we expect future products manufactured for NZ customers to be based around our high performance zinc-bromine batteries.

We will be supporting Powerco in its plans to demonstrate the system at their Palmerston North depot to their own staff and other interested utilities and regulatory authorities before assisting with system installation in its rural North Island site."

Mr Winter added "It is clear that smart energy storage products such as RedFlow products are now a cost effective solution for rural utilities. Customers such as Powerco are supporting our growth, with our planned expansion to almost 50 high technology design and manufacturing jobs in Queensland by end of 2010.

We see a large number of export opportunities for our energy storage products. For the moment, we are remaining focussed on NZ and US and will shortly be responding to a particular opportunity in south east Asia."

Chris Winter

**CEO, RedFlow Technologies Ltd**

Phone: +61 7 3376 0008 Mobile: +61 415 189 122

Email: [chris.winter@redflow.com.au](mailto:chris.winter@redflow.com.au)

### **About RedFlow**

RedFlow is a high technology development and manufacturing company located in Brisbane, Australia. It is one of the world's world leaders in kilowatt scale zinc-bromine (ZnBr) batteries for electrical energy storage.

More information can be found at [www.redflow.com.au](http://www.redflow.com.au)